

# BBW Racing Member Benefits

## Mission Statement:

Baltimore Bicycle Works Racing provides the best all-around experience in cycling that Charm City has to offer from the casual group-ride to the fastest of racing. We provide members with the tools and support to compete in a variety of cycling disciplines, for both new and experienced racers. We strive to give back to our community through charity and volunteerism, help eliminate the equity gap in cycling, actively build diversity, and create a safe space for all riders and racers to grow. Our core values include intentional inclusivity, providing equitable opportunities, and prioritizing fun on bikes.

## BBW Racing Member Benefits

BBW Racing offers benefits to support your riding and racing endeavors. We partner with service providers and product sponsors to provide enhanced racing experiences:

- [Baltimore Bicycle Works](#) (BBW)
  - 10% discounts on all parts, accessories and clothing parts, accessories, clothing, and complete Jamis race bikes\* at our sponsor shop Baltimore Bicycle Works (BBW)
  - 10% off labor at our sponsor shop BBW
  - Priority service for Team Members with race deadlines
- Peabody Heights Brewery
  - 10% off entire bill
- Dear Globe Coffee
  - 15% off entire bill
- Infnit Nutrition
  - 15% off entire bill
- Mt. Royal Soaps (In-store or online)
  - 15% off your bill
- Race & Ride incentives (see below)
- Race side support (see below)

\*Applies to complete bikes with MSRP of \$1,100 or more

## Race & Ride Incentives

BBW Racing members will have the opportunity to earn rewards by racing or leading BBW Racing group rides. For participating in 5 races or leading 10 group rides, a rider will receive a Baltimore Bicycle Works (BBW) gift certificate of \$50. After completing an additional 5 races (10 total), or after leading an additional 10 rides (20 total), a rider will receive a BBW certificate for the value of \$75. Additionally, one bike-themed volunteer activity may count towards a race or ride entry (limit one).

The standard 10% Team discount will apply to all purchases made with these certificates. *The team member has up until February 1st of the following calendar year to purchase a bike at earned race rewards level price.*

## Race Rewards are to be given to racers as follows:

5 races (starts), or leading 10 team rides or 5 beginner rides	\$50 BBW Gift Card
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10 races (starts), or leading 20 team rides or 10 beginner rides	\$75 BBW Gift Card and the following: <ul style="list-style-type: none"> <li>• 10% off any complete bike* **</li> <li>• 5% off Gunnar frame and/or fork **</li> </ul>
20 races (starts), or leading 30 team rides or 20 beginner rides	\$125 BBW Gift Card and the following: <ul style="list-style-type: none"> <li>• One complete race bike at cost** ***</li> </ul>

\*Applies to complete bikes with MSRP of \$1,100 or more only.

\*\*Any bike discounts earned in a race season (January thru December) will expire at the end of the following year.

\*\*\* "At cost" means dealer standard level pricing, plus shipping (\$35-65 typically), plus assembly (\$90 labor)

### **Race Side Support**

Races attended by 5 or more team members will have race-side support. This will include the use of our pop-up tent as a base camp for race day activities such as pre-race warm up, tech support, and strategy planning. Other items available at the tent may include warm-up trainers and basic nutrition. Race-side support may also include water and nutrition hand-ups at road and MTB races, assistance in a Cyclocross pit, and use of Team pit bikes (if available).

### **BBW Racing Member Obligations**

Each member of BBW Racing is required to volunteer to work one Team event (e.g., Falkenburg, Flower Mart Crit or another Team event) during the calendar year in order to be a member in good standing.